

9/1/24 (EVE)

[This question paper contains 2 printed pages.]

Your Roll No.....

Sr. No. of Question Paper : 1331 **G**

Unique Paper Code : 6203462001

Name of the Paper : Fundamental of Management
and Organisational Behaviour

Name of the Course : **B.VOC (Banking, Financial
Services and insurance)**

Semester : III

Duration : 3 Hours

Maximum Marks : 90

Instructions for Candidates

1. Write your Roll No. on the top immediately on receipt of this question paper.
 2. Attempt any **five** questions.
 3. **All** questions carry equal marks.
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1. Describe the term "management". Examine the different roles played by a manager of a typical business organisation. (18)
 2. What is the relevance of planning. Briefly describe the approach of MBO. (18)

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3. Explain the term personality. State in detail, the big five personality traits. (18)
4. What role does motivation plays in the organisation. Describe any two content theories of motivation. (18)
5. Define conflict. Why the identification and management of conflict is essential. Briefing state any five strategies of conflict management. (18)
6. Define leadership. Explain any two theories of leadership in detail. (18)
7. "Types of groups in an organisation may lead dynamic approachability" Comment on this statement. (18)

(200)