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5. Write short notes of any **two** out of the following:

(7.5+7.5)

- (a) Robber's Cave Experiment
- (b) Cognitive Biases
- (c) Different types of Stereotypes
- (d) Conflict Management Strategies

[This question paper contains 4 printed pages.]

Your Roll No.....

Sr. No. of Question Paper : 3962

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Unique Paper Code : 12115905

Name of the Paper : Intergroup Relations

Name of the Course : **B.A. (Hons.) Applied  
Psychology**

Semester : III

Duration : 3 Hours

Maximum Marks : 75

**Instructions for Candidates**

1. Write your Roll No. on the top immediately on receipt of this question paper.
2. **All** questions are compulsory.
3. Marks are equally divided and each Question is of **15** marks.

(500)

P.T.O.

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1. What are the implications of realistic conflict theory? Give a real-life example to understand the concepts of co-operation vs competition. (5+10)

**OR**

Design a task while explaining the concepts of Co-operation vs Competition and explain why your model is better than Robbers Cave Experiment. (5+10)

2. Explain how social categorization leads to conflict. Give example from the practical context and support it with research evidence. (10+5)

**OR**

“Men are not supposed to cry”. Do you think this is an example of a stereotype existing in our society? Support your answer by giving a few more examples and explaining the causes of stereotypes. (5+10)

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3. Explain how ethnic stereotypes operate in Indian culture and cite relevant examples. (15)

**OR**

Explain Social Identity. Elaborate on how attaining a social identity leads to formation of cognitive biases and stereotypes. (5+10)

4. As it is very common to see conflicts in our personal and professional relationships. What are the strategies you would like to propose for managing the conflict? (15)

**OR**

Among the conflict management strategies explain which one do you think will be most effective for resolving a conflict arising due to lack of trust in an imaginary situation. Support your answer with relevant examples. (10+5)

P.T.O.