

## SET-A

Unique Paper Code: 12111504\_OC

Name of the Paper: C12: Foundation of Industrial/Organizational Psychology - I

Name of the Course: CBCS BA (Hons) Applied Psychology

Semester: V

Duration: 3 hours

Maximum Marks: 75

Attempt any *four* questions. All questions carry equal marks.

1. Define Organizational Behavior. Discuss the significance of the Hawthorne Studies, in the field of Organizational Behavior. (18.75)
2. Discuss some of the causes of Job Satisfaction. Give research evidence for your answer. (18.75)
3. What are the limitations of interviewing as a selection device? Do you think that psychological testing is a better method than interviewing? Give suitable reasons for your answer. (18.75)
4. Critically evaluate the various off-the-job training methods. (18.75)
5. Elaborate on the contemporary organizational designs, citing relevant examples. (18.75)
6. Discuss the various biases that may occur in performance evaluations, giving suitable examples. (18.75)