

**University Of Delhi**  
**Examination - Semester V**  
**Course- B.com (P)**  
**Subject- Traing and Development**  
**Unique paper code- 52417507**

**MaximumMarks-75**

**Time- 3 Hours**

**Note- Attempt any five questions.**

1. “Human resource management is the essence of management”, describe the importance of HRM and training and development in the light of this statement.
2. What do you understand by the term learning? What are the various principles of learning?
3. Is it essential to identify the training needs? Explain the training need assessment approaches?
4. “Training is process of making one skilled and it’s a circular process”, do you agree describe the different phases/stages of training?
5. What do you mean by the term training evaluation? Write notes on ROI method of evaluation and cost benefit method of evaluation?
6. Explain briefly the Learning in educational institutes and write a note on curriculum development process.

7. Explain various Training challenges faced in India. Do you think experiential learning is relevant in the present day challenges?