

[This question paper contains 3 printed pages.]

Your Roll No.....

Sr. No. of Question Paper : 2666

Unique Paper Code : 61018616

Name of the Paper : ENTREPRENEURSHIP

Name of the Course : **B.Voc. (Web Designing) /
B.Voc. (Software
Development) / B.Voc.
(Banking Financial Services
and Insurance)**

Semester : VI

Duration : 3 Hours

Maximum Marks : 75

Instructions for Candidates

1. Write your Roll No. on the top immediately on receipt of this question paper.
2. Attempt any **Five** questions.

1. (a) Differentiate between Intrapreneurship and entrepreneurship. (8)

(b) Discuss different attributes of entrepreneurship. (7)

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2

2. (a) As an entrepreneur, prepare a business plan for your new venture. (8)
- (b) Discuss various sources by which an entrepreneur can derive ideas for his business? (7)
3. (a) Venture capitalists are often called as “deep rooted financial gurus” Explain. List the advantages of venture capitalists. (8)
- (b) Briefly explain the entrepreneurial process. (7)
4. (a) “Entrepreneurs play a critical role in shaping fortunes of any nation. Explain the role of Entrepreneurs in development of any nation. (8)
- (b) Differentiate between Debt and Equity as a source of finance. (7)
5. (a) Explain the various techniques of generating business ideas. (8)
- (b) Identify essential factors to assess the right business opportunities. (7)

2666

3

6. (a) Various challenges faced by an entrepreneur for a startup. Explain. (8)
- (b) Explain the process of innovation. (7)
7. Briefly explain the various institutions, setup for supporting industry and encouraging entrepreneurship in India. (15)
8. Write short notes on the following : **(Any Two)**
 - (a) Indian Institute of Entrepreneurship.
 - (b) Components require to prepare a Feasibility Study of any firm.
 - (c) Angel investors.

(200)